

## Real Estate Salesperson Pennsylvania Exam

**Section:** Pennsylvania Real Estate Exams • **Total Questions:** 10 • **Format:** Verified Q&A

**1. An individual has been found guilty of selling real estate without a license. The Pennsylvania Real Estate Commission is authorized to impose what MAXIMUM penalty?**

- (A) Impose a fine
  - (B) Impose a prison sentence of no more than one year
  - (C) Impose a fine and a prison sentence of no more than one year
  - (D) Revoke other state-issued licenses
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**2. A broker is inspecting a listed house and notices that the ceiling in the dining room has been damaged as a result of a leaky roof. In this situation, the broker SHOULD:**

- (A) disclose the problem to prospective buyers
  - (B) disclose the problem to prospective buyers only if asked
  - (C) ignore the problem only if the seller has promised to repair it
  - (D) rely on the inspector
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**3. The characteristics of value include demand, scarcity, transferability, and:**

- (A) equitability
  - (B) title
  - (C) agreement
  - (D) utility
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**4. A broker advertises that the sales volume for the last calendar year was \$40,000,000. The language in the advertisement implies that:**

- (A) sales volume refers to closed transactions
  - (B) broker has documentation of over \$40,000,000 in listings
  - (C) sales volume includes pending transactions
  - (D) broker has closed out the related escrow accounts
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**5. The third set of numbers in a National Drug Code (NDC) number represents the:**

- (A) drug product.
  - (B) package size.
  - (C) manufacturer.
  - (D) drug cost.
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**6. If a drug dose is 50 mcg how many doses are contained in 0.01 g?**

- (A) 2
  - (B) 20
  - (C) 200
  - (D) 2000
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**7. It would be appropriate for a healthcare professional to utilize MedWatch to:**

- (A) file a complaint against another medical professional
  - (B) report common side effects from an approved drug
  - (C) file a complaint against a medical insurance company
  - (D) report serious adverse effects from an approved drug
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**8. In order to advertise a property through social media, a licensee MUST**

- (A) place a copyright notice on all property pictures
  - (B) obtain written authorization from the seller
  - (C) ensure the advertisements are mobile-compliant
  - (D) include links to the sales team's website
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**9. For a property manager, earnest money deposits that are held by a broker until settlement will be on the closing statement as a:**

- (A) credit to the buyer
  - (B) credit to the seller
  - (C) debit to the buyer
  - (D) debit to the seller
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**10. The purpose of Equal Credit Opportunity Act is to:**

- (A) protect borrowers from discrimination when seeking credit
  - (B) protect borrowers from discrimination when seeking a rental unit
  - (C) help unqualified borrowers to obtain financing
  - (D) help qualified borrowers obtain FHA loans
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